
JOINT VENTURES AND M&A

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We focus on the law so you can focus on your business.

Ivy Law, inspired by the word ivy meaning evergreen growth, was founded in 2018 by members with legal proficiency and substantial business insights. We follow a simple pragmatic principle. Our team focuses on the legalities so you can focus on what's important to you, whether it's a new product launch, business expansion or day-to-day commercial operations.

Ivy Law provides legal support to companies and individuals for joint ventures, mergers and acquisitions, dispute resolution, regulatory compliance, corporate commercial and other practice areas, for both domestic and cross border transactions. We have worked with clients across a wide range of industries including retail, real estate, hospitality, startups and e-commerce.

The lawyers at Ivy Law act as trusted advisors with their legal knowledge and their ability to understand commercial requirements of clients in a wide range of Joint Ventures and Mergers & Acquisitions ("JV/M&A") transactions. Our team closely works with clients with a pragmatic approach towards the transaction while focusing on the legalities involved, keeping the best interests of our clients in mind. Our lawyers have experience in JV/M&A transactions across varied sectors such as Retail, Manufacturing, Hospitality, Infrastructure, Start-ups, Services etc., comprising of domestic and cross border transactions.

Broadly, our scope of work in JV/M&A transactions includes:

- Advising on viable transaction structures as per applicable law and business objective.
- Conducting legal and statutory diligence to assess risks, liabilities and suggest mitigations as per applicable law.
- Vetting, drafting and negotiating of term sheets, joint venture agreements, shareholder's agreements, share purchase agreements and other relevant definitive agreements associated with the transaction.
- Advising on issues pertaining to share transfers, disputes arising out of investment and shareholder's agreements, deadlock, exit mechanisms etc.
- Assisting with regulatory and reporting compliances as per foreign exchange laws.
- Assisting with filings with the Registrar of Companies across India and providing support in other necessary company secretarial matters.
- Assisting with entity incorporation and in obtaining necessary business licenses and registrations for business operations in India.