
HOSPITALITY

Kaveri Kumar | Founder & Head Corporate Practice

kaveri@ivy-law.com | [+91 99713 03042](tel:+919971303042) | www.ivy-law.com



We focus on the law so you can focus on your business.

Ivy Law, inspired by the word ivy meaning evergreen growth, was founded in 2018 by members with legal proficiency and substantial business insights. We follow a simple pragmatic principle. Our team focuses on the legalities so you can focus on what's important to you, whether it's a new product launch, business expansion or day-to-day commercial operations.

Ivy Law provides legal support to companies and individuals for joint ventures, mergers and acquisitions, dispute resolution, regulatory compliance, corporate commercial and other practice areas, for both domestic and cross border transactions. We have worked with clients across a wide range of industries including retail, real estate, hospitality, startups and e-commerce.

The hospitality sector has immense potential and is expanding at a rapid pace. This sector has drawn and continues to draw enormous investments, partnerships and collaborations. The hospitality practice at Ivy Law covers a vast array of legal services relevant to the sector. We, at Ivy Law, guide the companies through new territories as they plan future growth, by drawing upon our experience to provide advice on local laws. We work closely with management services providers, property owners and several business partners to provide accurate legal advice while keeping the best interest of our clients in mind.

Broadly, our scope of work in the hospitality sector includes:

- Drafting, vetting and negotiation of management services agreements, property development agreements, franchise agreements, license agreements and other ancillary agreements with various hotel owners and management service companies.
- Providing requisite legal services for hotel pre-opening operations comprising of completion of statutory compliances and the necessary contractual formalities.
- Restructuring of existing corporate and hospitality service structures by amending agreements such as joint venture agreements, management services agreements, property development agreements and other transactional documents in order to facilitate the business operations of the respective party such as the hotel group or the owners.
- Advising on disputes arising from franchise agreements, license agreements, management services agreements and other contracts.
- Conduct title (land), property and statutory legal diligence along with conducting statutory diligence on the requisite business partner.
- Drafting and issuing notices to contracting parties in breach of contractual obligations, trademark infringement etc.